

## **BIOGRAPHICAL SKETCH THOMAS G. LONG, CEcD**

Tom Long is the Supervisor of Economic & Business Development for CPS Energy, San Antonio's municipally-owned Electric and Natural Gas Utility. With over 20 years of experience in economic development, he has worked in both the private and public sectors for county governments, chambers of commerce and private economic development organizations in North Carolina, South Carolina and Texas.



At CPS Energy (CPS), Tom serves as the principal liaison between the energy company and business prospects, consultants, real estate professionals, chambers of commerce and government agencies (federal, state, local) for targeted corporate recruitment, retention & expansion purposes.

His responsibilities at CPS also include interacting with local governments and public sector agencies as the primary point of contact between the utility and elected officials within the 28 "suburban cities" served by CPS Energy from both an economic development and community development perspective.

Tom has a Master's Degree in Economic Geography from the University of North Carolina with a concentration in Industrial Location Theory.

He is a 1982 graduate of the University of North Carolina's Basic Economic Development Course and a 1989 graduate of the University of Oklahoma's Economic Development Institute. For the past several years, Tom has also taught at the Texas Basic Economic Development Course.

In October 2001, Tom earned the professional designation of Certified Economic Developer (CEcD), awarded by the International Economic Development Council.

In July 2003, he earned the professional title of Business Retention & Expansion Consultant, awarded by Business Retention & Expansion International (BREI).

Tom is currently serving on the board of directors of both BREI and the Texas Economic Development Council. He is also an active member of the International Economic Development Council and past board member of the Southern Economic Development Council.

Tom is not a native Texan, having been born in New Orleans, Louisiana, but has lived for the past 13-years in San Antonio – coming here from Charleston, South Carolina, to take a position with the San Antonio Economic Development Foundation. He is married with two children – one at home in high school and one at Texas Tech University.